

NOVEMBER 2017

Nov 1 (6 Hrs) DAY 1

PLE – Risk Management

9 – 12pm / 3 hrs Risk Management

PLE – Escrow Management

1 – 4pm / 3 hrs Escrow Management

Nov 8 (8 Hrs) DAY 2**

PLE – Ethics & Standard of Conduct (NAR Qualified Ethics)

8 – 11am / 3 hrs Ethics

PLE – Virginia Real Estate Agency

12 – 3pm / 3 hrs Agency Law

PLE – Fair Housing

3 – 5pm / 2 hrs. Fair Housing

Nov 9 (8 Hrs) DAY 3

PLE – Real Estate Law & Board Rules & Regulations

8:30 – 4:30pm / 8 hrs Real Estate Law

Nov 15 (8 Hrs) DAY 4

PLE – Contract Writing

8 – 3pm / 6 hrs Real Estate Contracts

PLE – Home Financing: Just the Basics

3 – 5pm / 2 hrs Current Trends

****Classes held at Patrick Henry College, Purcellville**