Post-Licensing Education - PLE

$160 30-Hr PLE Package!*

***Members Only.**

Need PLE credits? DAAR offers several PLE classes throughout the year, designed to help you complete your state licensing requirements in the following categories:

Sales Agents / Brokers	Required CE Hours
Contract Writing	6
Agency Law	3
Fair Housing	2
Ethics/Standards of Conduct	3
Risk Management	3
Escrow Management	3
Real Estate Law	8
Current Industry Issues & Trends	2
TOTAL HRS =	**30**

REGISTER NOW

Members:
Per Class = $6/Credit Hour
30-Hr Package = $160

Nonmembers:
Per Class = $8.30/Credit Hour
30-Hr PLE Package = $225

To Register:
Complete and submit form on reverse
OR register online at dullesarea.com.

Questions?
Contact DAAR at
(703) 777-2468 or email
info@dullesarea.com.

**New Member Orientation is a free training required by DAAR for all newly licensed REALTORS®. Must be completed within 180 days of membership.

New Agents
PLE Classes

SEPTEMBER

- **Sept 7**
  RE Law/Board Rules & Regs
  8:30 to 4:30 p.m. / 8 Hrs RE Law
- **Sept 14**
  Risk Management
  9 to Noon / 3 Hrs Risk Mgmt
  Escrow Management
  1 to 4 p.m. / 3 Hrs Escrow Mgmt
- **Sept 21**
  Realtor Ethics**
  8 to 11a.m. / 3 Hrs Ethics
  Real Estate Agency Law**
  Noon to 3 p.m. / 3 Hrs Agency
  Fair Housing**
  3 to 5 p.m. / 2 Hrs Fair Housing
- **Sept 20**
  RE Contracts
  8 to 3 p.m. / 6 Hrs Contracts
  ARMed and NOT Dangerous
  3 to 5 p.m. / 2 Hrs Current Issues

***Oct 4 New Member Orientation**

NOVEMBER

- **Nov 1**
  Risk Management
  9 to Noon / 3 Hrs Risk Mgmt
  Escrow Management
  1 to 4 p.m. / 3 Hrs Escrow Mgmt
- **Nov 8** **
  Realtor Ethics**
  8 to 11a.m. / 3 Hrs Ethics
  Real Estate Agency Law**
  Noon to 3 p.m. / 3 Hrs Agency
  Fair Housing**
  3 to 5 p.m. / 2 Hrs Fair Housing
- **Nov 9**
  RE Law/Board Rules & Regs
  8:30 to 4:30 p.m. / 8 Hrs RE Law
- **Nov 15**
  RE Contracts
  8 to 3 p.m. / 6 Hrs Contracts
  Home Financing: Just the Basics
  3 to 5 p.m. / 2 Hrs Current Issues

***Dec 6 New Member Orientation**

*** Held at Patrick Henry College, Purcellville*

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Class/Course Registration Form

Dulles Area Association of REALTORS®
The Association of Choice for Real Estate Professionals

Fax to (703) 771-9787 / Email to info@dullesarea.com
Mail to 21720 Red Rum Dr., #177, Ashburn, VA 20147
Questions? Contact Teresa Kirkhart at tkirkhart@dullesarea.com / (571) 291-9805.

Or Register Online at dullesarea.com

NAME: _____ FIRM:_____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ EMAIL: _____

LICENSE NO: _____ LICENSE EXP. DATE: _____

Class 1: _____ Class 6: _____

Class 2: _____ Class 7: _____

Class 3: _____ Class 8: _____

Class 4: _____ Class 9: _____

Class 5: _____ Class 10: _____

Payment Method:

TOTAL DUE: $ _____ ☐ **VISA** ☐ **MC** ☐ **AMEX** ☐ **CHECK ENCLOSED**

CC#: _____

Exp. Date: _____ CSC: _____

Cardholder: _____

Signature: _____