

## **VA LICENSING REQUIREMENTS FOR SALESPERSON & BROKER**

### **Salesperson Education**

The Dulles Area Association of REALTORS® offers the Principles of Real Estate course which fulfills the educational requirement for initial licensure as a salesperson in the state of Virginia.

#### *Other Requirements*

- Be at least 18 years old
- High school graduate or equivalent
- Complete a 60-hour course in Principles & Practices of Real Estate
- Pass state exam and affiliate with a broker in Virginia
- State & National Exam administered through PSI [Click here](#) or call: (800)733-9267

### **Broker Education**

The Dulles Area Association of REALTORS® offers all four (45 hour) modules which fulfills the educational requirements for licensure as a broker in the state of Virginia. You can complete each module within six weeks (6 - 8 hour days). Modules consist of:

- Real Estate Brokerage
- Essentials of Real Estate Finance
- Fundamentals of Real Estate Appraisal
- Real Estate Law

Prep Exam Class – 8-hours

#### *Other Requirements*

- Complete 180 hours of Board- approved Pre-License Courses, and
- Pass the state and national portions of the broker examination, and
- Be actively engaged as a salesperson for 36 of the 48 Months preceding application

### **[Broker Class Schedule](#)**